

## Contact Information

**Speaker Name:** Regina Barr  
**Company Name:** Red Ladder, Inc.  
**Address:** 5947 Bryant Lane  
Inver Grove Heights, MN 55076

**Telephone Number:** 651-453-1007      **Fax Number:** 651-450-0812  
**Email Address:** [regina.barr@redladder.com](mailto:regina.barr@redladder.com)  
**Website:** [www.redladder.com](http://www.redladder.com)

## Program Information

### Topic #1) Leading When You're NOT The Boss™

Description: Participants will learn how to use personal/ positional power to their advantage, assess their own persuasive abilities, and identify their conflict style. Participants will tie it all together by using this information in creating a strategy to manage a personal leadership challenge they are facing.

Duration: 2 hours

Learning Objectives / Outcomes:

1. Learn to identify your power to influence others and understand the barriers to influencing others.
2. Learn to understand conflict styles – yours and others.
3. Learn to overcome barriers to effectively negotiate successful outcomes and your success as a leader.

### Topic #2) Female Perspectives in Leadership™

Description: Participants will learn about women's ways of leading and examine the critical areas where women make all the difference. Through case studies, participants learn how to break down barriers so that they may embrace their own personal leadership style and why vision & voice will be critical for leadership success in the new economy!

Duration: 1.5 to 2 hours

Learning Objectives / Outcomes:

1. Identify and understand women's unique ways of leading.
2. Examine the areas where women make a difference and pitfalls they face.
3. Examine vision and voice and its impact on success.

### Other Topics:

- Breaking Barriers, Climbing the Corporate Ladder™
- CEO Strategies for Life™
- Leadership Quickstart™
- The Tests of Leadership™
- Your Leadership Legacy™
- Your Professional ROI™
- Goal Setting for Success™
- Time Management for the Time Pressed™
- Negotiating Successfully, What Women Need to Know™
- The Reflective Leadership Series™
- Self-Mentor Yourself to Success™